IN THE COURT OF CHANCERY OF THE STATE OF DELAWARE

IN RE RECEPTOS, INC. : Civil Action STOCKHOLDER LITIGATION : No. 11316-CB

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Chancery Courtroom No. 12A
New Castle County Courthouse
500 North King Street
Wilmington, Delaware
Thursday, July 21, 2016
2:05 p.m.

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BEFORE: HON. ANDRE G. BOUCHARD, Chancellor

_ _ _

ORAL ARGUMENT ON PLAINTIFFS' PETITION FOR AN AWARD OF ATTORNEYS' FEES AND EXPENSES and RULINGS OF THE COURT

CHANCERY COURT REPORTERS
New Castle County Courthouse
500 North King Street - Suite 11400
Wilmington, Delaware 19801
(302) 255-0523

1	APPEARANCES:
2	Rigrodsky & Long, P.A.
3	
4	DAVID SBORZ, ESQ. Andrews & Springer, LLC
5	-and-
6	DONALD J. ENRIGHT, ESQ. of the District of Columbia Bar Levi & Korsinsky, LLP
7	for Plaintiffs
8	JON E. ABRAMCZYK, ESQ. ZI-XIANG SHEN, ESQ.
9	Morris, Nichols, Arsht & Tunnell LLP for Defendants Celgene Corporation and Strix
10	Corporation
11	RAYMOND J. DiCAMILLO, ESQ. Richards, Layton & Finger, P.A.
12	for Defendants Receptos, Inc., William H. Rastetter, Kristina Burow, Mary Lynne Hedley,
13	Richard A. Heyman, Erle T. Mast, Mary Szela, S. Edward Torres, and Faheem Hasnain
14	Edward Toffes, and raneem nashain
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1	THE COURT: Good afternoon, Counsel.
2	ALL COUNSEL: Good afternoon, Your
3	Honor.
4	MR. LONG: Good afternoon, Your Honor.
5	THE COURT: Mr. Long.
6	MR. LONG: May it please the Court.
7	Brian Long from Rigrodsky & Long on behalf of
8	plaintiffs. I rise to introduce my co-counsel, Donald
9	Enright of Levi & Korsinsky.
10	MR. ENRIGHT: Good afternoon.
11	THE COURT: Good afternoon.
12	MR. LONG: Your Honor admitted him pro
13	hac vice. With your permission, he'll present today.
14	THE COURT: That's fine.
15	MR. LONG: Also we have Peter Andrews
16	and David Sborz from Andrews & Springer.
17	THE COURT: Good afternoon.
18	MR. ANDREWS: Good afternoon, Your
19	Honor.
20	MR. SBORZ: Good afternoon.
21	THE COURT: All right. I think the
22	floor is yours, Mr. Enright.
23	MR. ENRIGHT: All right. Good
24	afternoon, Your Honor. May it please the Court. As

- Mr. Long said, I'm Donald Enright with Levi &

 Korsinsky LLP. I'm one of the co-lead counsel for the

 plaintiffs in this matter, and we're here on the

 hearing on plaintiffs' motion for a mootness fee in
- 4 | hearing on plaintiffs' motion for a mootness fee in 5 | this matter.

2.1

- By way of background, on July 14th of 2015, Receptos and Celgene entered into a merger agreement based on a purchase price of \$232 per share in cash, for an aggregate of \$7.2 billion. So this was a pretty large transaction.
- Litigation followed. Several cases were filed, and the Court consolidated them and appointed lead counsel. At the same time, plaintiffs filed a motion for expedited proceedings and a motion for a preliminary injunction before Your Honor. In response, defendants agreed and stipulated to expedited proceedings.
- Defendants produced documents, and plaintiffs deposed the Receptos CEO, Faheem Hasnain, and a banker from Centerview, Joshua Thornton.

 Centerview had been the financial advisor to the Receptos board.
- Based on this discovery, the parties
 entered into an MOU for a disclosure-based settlement.

However, in the wake of Your Honor's ruling in the Trulia matter, the parties agreed to terminate the settlement and proceed instead with a mootness dismissal.

2.1

As such, we're not asking the Court to approve a settlement today. There is no release to the defendants, so the Court need not apply the plainly material standard that was enunciated in the Trulia decision in reviewing the corrective disclosures that were obtained here today, although we do believe at least some of the disclosures we obtained would at least arguably rise to the level of being plainly material.

Now, under well-established Delaware law, plaintiffs' counsel are entitled to a mootness fee in the context of a common benefit if the claims were meritorious when filed, if the claims caused a beneficial remedial action on the part of the defendants prior to adjudication on the merits.

So the first question is were there meritorious claims here. And defendants don't even argue that there weren't meritorious claims here, in opposing our motion.

THE COURT: What's the standard you

say should apply to that factor?

1 4

there are decisions that clearly lay out what that is. It's something akin to a colorable claims analysis that the Court would reach on a motion to expedite or a motion to dismiss standard. Somewhere in that neighborhood. The language on it has sort of vacillated a little bit in the decisions over the years, but it would be something akin to a claim that at least one would think has a reasonable chance of success. And I think we meet that here. And I would argue that by stipulating to expedited proceedings in this case, the defendants arguably stipulated to that as well.

Moreover, if you look at the actual complaint here, Your Honor, there were several disclosure claims asserted here that I think rise to the level of being, at the very least, colorable, in that we alleged that employment communications were at least evident, given the fact that there was an agreement to have management remain with the company, but there was no disclosure in the proxy as to when those communications took place that led to that.

There was the issue of the bankers'

financial analyses. There were certain things that we 1 2 alleged were glaring and missing in the DCF analysis. 3 The financial projections, most particularly the 4 unadjusted financial projections, as well as the basis 5 for the adjustments that were made to reach the 6 adjusted projections that were depicted in the 7 proxy -- I'm sorry, the 14D-9. If I refer to it as 8 the proxy, I apologize. It's actually a 9 recommendation statement. And also, the terms of the 10 alternative proposals that the board was considering 11 at the same time. We alleged all of these, and these 12 were pretty much what we got addressed in the 13 supplemental disclosures, plus additional things that 14 we found during discovery. 15 Excuse me just one moment, Your Honor. 16 So defendants don't even argue that 17 these claims weren't meritorious, nor do they dispute 18 that this litigation and the efforts of counsel caused 19 the supplemental disclosures. That was conceded in

So those points are conceded, and that leaves us with the question of what the disclosures

the supplemental disclosures themselves when they were

filed with the SEC. So that's not really in dispute

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23

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either.

were worth under a Sugarland analysis. And under Sugarland, the primary consideration is the value of the benefit. And here, that means the value of the disclosures that were obtained. And I think, looking at these, at least a couple of them were -- rose to the level I would say of being plainly material and highly valuable. And some others were at least, I think, significantly helpful and arguably material.

And so I'll go through those, Your

2.1

Honor. With regard to the additional financial projections, first, there is the earnings-per-share projections that were prepared by management and were used by the bankers in connection with their discounted future share price analysis. Now, the law is pretty clear that financial projections prepared by management and used by bankers in connection with their financial analyses used -- prepared in connection with their fairness opinion are not per se material, but at least there's a -- I think a strong argument that under the law, that they are likely to be.

THE COURT: Yeah, but that set of projections was disclosed in full, wasn't it? I mean, long before the supplemental disclosures came along,

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wasn't the entire risk-adjusted set of projections
 1
 2
    from 2015 to 2032 already disclosed?
 3
                    MR. ENRIGHT: But not the earnings per
 4
    share.
 5
                    THE COURT: Well, okay. So let's talk
 6
    about the earnings per share line. Isn't that just
 7
           I mean, didn't that just take the net income
    number that was in the risk-adjusted projection and
 8
 9
    divide it by some assumption about outstanding shares?
10
                    MR. ENRIGHT: Well, therein is the
11
    rub, Your Honor, because there are all sorts of
12
    assumptions of the number of shares for a
13
    developmental company like this. Because a company
14
    like this was likely to have to raise additional
15
    equity in the future in order to --
16
                    THE COURT: Well, am I right about at
17
    least the method? That is, to get to the EPS,
    somebody took some assumption about outstanding shares
18
19
    and divided the net income line for each year between
20
    2015 to 2032 by that number. Isn't that right?
2.1
                    MR. ENRIGHT: Your Honor, I don't
22
    think that is -- number one, I'm not sure that's
23
    right. And number two, I don't think a stockholder in
24
    possession of the original projections could have
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calculated the number, the EPS numbers that were
 1
 2
    ultimately reported. If --
 3
                    THE COURT: Well, I'm asking you just
 4
    sort of where the information came from for a second.
 5
    If you know. Because I just --
 6
                    MR. ENRIGHT: Well, I --
 7
                    THE COURT: Hold on.
 8
                    MR. ENRIGHT: Oh, sorry.
 9
                    THE COURT: Because I assume you asked
10
    some people in depositions about these things. I
11
    mean, I just sort of worked through the numbers.
12
    Seemed to me that if you divide every net income
13
    number by 33.5 million, you basically got the
1 4
    per-share number. Am I right?
15
                    MR. ENRIGHT: You know, Your Honor, I
    don't think so. I think that the --
16
                    THE COURT: So what is the number that
17
18
    was used to --
19
                    MR. ENRIGHT: I think it was changed
20
    over time.
2.1
                    THE COURT: You're sure about that?
22
                    MR. ENRIGHT: I'm not sure.
23
                    THE COURT: Did you ask anybody
24
    questions in deposition about that?
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MR. ENRIGHT: I'd have to go back and
 1
 2
    look, Your Honor. I assume it was, but I don't
 3
    recall, as I'm standing here today.
 4
                    THE COURT: Now, I maybe only tested
 5
    six or seven data points, but it would just be a wild
 6
    coincidence if it turns out, from your perspective,
 7
    that it was a static number per share? A static
 8
    number of shares that was used for every single year
    in that model?
10
                    MR. ENRIGHT: If it was, Your Honor,
11
    then it was.
12
                    THE COURT: All right.
13
                    MR. ENRIGHT: I don't know -- I didn't
14
    think it was, but if I'm wrong -- I could be wrong.
15
    I'd have to go back and look, and I don't know the
16
    answer as I'm standing here.
                    THE COURT: So if you can't even tell
17
18
    me sort of like where that outstanding share number
19
    came from, which obviously it therefore isn't
20
    reflected in the supplemental disclosure, what utility
21
    is it to anybody?
22
                    MR. ENRIGHT: Well, Your Honor, number
23
    one, earnings per share were used in the discounted
24
    future share price model that the --
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THE COURT: Which one?
 1
 2
                    MR. ENRIGHT: The discounted future
 3
    share price model, which is --
 4
                    THE COURT: Was it used in the sum of
 5
    the parts?
 6
                    MR. ENRIGHT: I don't think so.
 7
                    THE COURT: All right. So it was used
    in the alternative one that was provided for
 8
 9
    informational purposes?
10
                    MR. ENRIGHT: Correct, Your Honor.
11
    And in the fairness presentation that was made to the
12
    board. And I would note that that was --
13
                    THE COURT: Whoa, whoa, whoa.
14
    you say the fairness presentation that was made to the
15
    board, I mean, when I read the summary of Centerview's
16
    analysis, its recommendation was based on three
17
    analyses.
18
                    MR. ENRIGHT: Right.
19
                    THE COURT: And this second DCF was
20
    not one of those three; right? It was an additional
21
    solely-for-information-purposes analysis; is that
22
    right?
23
                    MR. ENRIGHT: I think -- I think
24
    that's fair to say, Your Honor. It was called
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1
    illustrative.
 2
                    THE COURT: Right.
 3
                    MR. ENRIGHT: And it's not a second
 4
                 It's a discounted future share price
    DCF per se.
 5
    model.
 6
                    THE COURT: Yeah. You're right.
    It's --
 7
 8
                    MR. ENRIGHT: And I'm looking at it
 9
    right now. It was on page 16 of the fairness
10
    presentation.
                   Immediately after this -- the selected
11
    transactions analysis chart. So it was in the midst
12
    of the valuation analyses in the presentation.
13
                    THE COURT: Is that in my materials
1 4
    here somewhere?
15
                    MR. ENRIGHT: Yes, Your Honor.
                                                     It is.
16
                    THE COURT: Where is that in these
17
    exhibits?
18
                    MR. ENRIGHT: Mr. Long will look for
19
    that. If you need to, Your Honor, I can hand this up,
20
    if we have a hard time locating it.
2.1
                    Do you want me to go on, and we'll
22
    come back to that?
23
                    THE COURT: Yeah. Why don't you go
24
    on, and if Mr. Long finds it, you can just tell me
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1 | where it is.

MR. ENRIGHT: Okay. So the -- I've kind of gotten off track a little here.

So long story short, Your Honor, there were the earnings per share, which I understand you're saying may be just a function of math, but because they -- I would consider that projection in tandem with the disclosure of the discounted future share price analysis, which had been totally undisclosed. Albeit labeled as illustrative in the -- in the fairness presentation, we thought it was still significant. So that would be one point.

The second point is in terms of the projections, the unadjusted revenue projections, and the basis for and the actual percentages applied in those risk adjustments. Now, any kind of developmental pharmaceuticals company, what the company's really selling to its stockholders is a sense of the possibility of future profit from the commercialization of a product that is on its way, hopefully, to being approved by the FDA and commercialized.

23 Most stockholders, at least sizable 24 stockholders, sophisticated stockholders, develop a pretty well-developed sense themselves of what the likelihood is of that product actually reaching commercialization based on their own view of the clinical results. Okay?

To the extent that their view of the likelihood of success and commercialization of this -- of this product going through the FDA process differed from the risk adjustments that were made by the bankers here, that's something that I think is of exceptional value to the stockholders. Because ultimately, the risk adjustments assumed only a 34 percent chance that this product would actually make it to market.

THE COURT: That was only for one indication. And it was 32 percent.

MR. ENRIGHT: Well, right. Okay. The point being that these were significantly adjusted downwards based on risk. And depending on the, as you said, the indications you looked at. The sense was that if a stockholder thought that it was more likely that this drug would reach the market than those assumptions, they could know that, and they should be able to sort of reassess those risk-adjusted projections accordingly. Again, we think that this

was very helpful to any stockholder who really had a well-developed sense of what they thought the clinical prospects of this drug, ozanimod, was, compared to what the risk adjustments were that were applied.

And it's worth noting that the risk adjustments that were applied were based on industrial data and peer-reviewed articles, and were not specifically based on their assessment of this particular drug, based on the specific clinical data to that point. It was sort of based on an industry standard, based on published --

THE COURT: Let me just make sure I got this, though. First of all, I think I misspoke. It was 35 percent, not 32, for the third indication. But putting that detail aside, these probabilities, two questions I have about it. Number one, just to make sure I have the facts, were management's best estimate of the probabilities of ozanimod, if I'm pronouncing it correctly, obtaining regulatory approval in three different indications of interest; right?

MR. ENRIGHT: That is my understanding as well, Your Honor.

THE COURT: That's what I thought.

And two, even though they may not have been expressed 1 2 in the prior disclosures as such, those assumptions 3 were built into the projection, the risk-adjusted 4 projections that were fully disclosed; correct? 5 MR. ENRIGHT: Correct. 6 THE COURT: Okay. 7 MR. ENRIGHT: But what the shareholders didn't know was what the un-risk-adjusted 8 9 projections were, which was, you know --10 THE COURT: Why is that useful? 11 mean, isn't that just like, wow, if everything goes 12 perfect in a world, you can have some crazy number out 13 there, but what really matters, it would seem, is what 14 people's judgment -- the people who know -- what their 15 judgment is about what's realistically possible, not 16 just some crazy idea if everything goes perfect is. 17 MR. ENRIGHT: Well, it creates sort of 18 an upper bound on what this company could be worth. 19 In other words, if a client -- I'm sorry. If a 20 stockholder thought "I think this thing is -- has a 21 very strong political profile, I think it's going to 22 get approved for all of these indications, and I think

know what the management thinks the revenues will be

I want to

it's going to do well once it does that.

23

if all three of those go through, because I think they are going to go through." And they couldn't assess that, because everything was, number one, risk adjusted, and, number two, they didn't know to what extent or by what factor or what percentage they were adjusted.

Giving the stockholders a sense of that upper bound of what this could be worth if it all got approved, I think that has a real value. Because, listen, stockholders don't invest in a company like this if they don't think that it's going to be approved.

So again, Your Honor, I'm not saying that this in particular issue was plainly material and we would have won an injunction on this point before Your Honor, necessarily. I do think that it is clearly of substantial benefit to the stockholders to know the upper bound of what this product could be expected to do if it got approved on all three of those indications. And that's what was obtained here.

And I don't think that's crazy, Your Honor. I think that that's something that a stockholder really would want to know, and that it would change the total mix of information to know if

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this product got approved through all three of these
 1
 2
    indications, what revenues is it expected -- what kind
 3
    of sales is it expected to achieve. By only telling
 4
    them the risk-adjusted, they only knew, basically --
 5
                    THE COURT: Well, you would agree with
 6
    me, knowing the risk-adjusted estimate is material?
 7
                    MR. ENRIGHT: Oh, absolutely.
                    THE COURT: That's really important?
 8
 9
                    MR. ENRIGHT: Absolutely. Absolutely.
10
    Because, look, it's sort of like Schrodinger's cat.
11
    Today, or on that day, they didn't know if it was
12
    going to be approved or not approved, and so it was
13
    sort of both. And they had to value it based on that
14
    nebulous status. But for stockholders who thought it
15
    was going to go through, for them to know --
16
                    THE COURT: So you think stockholders
17
    are really out there doing that, huh? You know, just
18
    some average stockholder is going to do a probability
19
    analysis of this drug being used for Crohn's Disease
20
    and whether it's going to get regulatory approval for
2.1
    that indication?
22
                    MR. ENRIGHT:
                                  I -- Your Honor, I don't
23
    think a retail stockholder with 100 shares is doing
24
    that.
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THE COURT: All right.
 1
 2
                    MR. ENRIGHT: I think an institutional
 3
    investor that has a group that specializes in
 4
    pharmaceuticals investment, like a mutual fund that
 5
    has a group that specializes in pharmaceuticals
 6
    investment, absolutely does that.
 7
                    THE COURT: Uh-huh.
 8
                    MR. ENRIGHT: Absolutely does that.
 9
                    THE COURT: And so what do they look
10
    at when they do that? Long before this deal comes
11
    along, what do they look at?
12
                    MR. ENRIGHT: They look at the
13
    clinical data as it's reported by the company.
14
    they like it, they invest in the company. If they
15
    don't, they don't. Okay.
                    The point being, Your Honor, for them
16
17
    to be able to assess if those risk adjustments
18
    comported with their own sense of the likelihood of
19
    approval and eventual market access for this product
    for these three indications, that's of real value.
20
21
    Because if they thought -- putting aside the
22
    unadjusted revenue projections for a moment.
23
    looking at the risk adjustments that were made and the
24
    percentages applied. If they thought -- T. Rowe
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Price, if they were a pharmaceuticals group, thought
 1
 2
    that ozanimod had an 85 percent chance of reaching
 3
    market for Crohn's Disease, to use your example, then
 4
    they might think, well, gee, I actually think that
 5
    this is worth more than is, and the actual revenue
 6
    stream is likely to be higher than what's being
 7
    projected here. And that's -- having them understand
 8
    how the risk adjustments were performed in that regard
 9
    I think provides a real value.
10
                    Okay. Moving on. Beyond the
11
    projections, we got disclosure of two financial
12
    analyses that had been included in the fairness
13
    presentation but which apparently we don't have a copy
1 4
    of for Your Honor.
15
                    THE COURT: I didn't see it in my
16
    papers, but anyway --
17
                    MR. ENRIGHT: If you'd like, Your
18
    Honor, I can hand you up mine if you'd like.
                                                   I'd be
    happy to do that. It's a little dog-eared and has a
19
20
    couple of --
2.1
                    THE COURT: That's all right.
22
                    MR. ENRIGHT: -- highlighter circles
23
    on it, but I'll hand it up to you as is, if that's all
24
    right.
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THE COURT: I'll give it back to you.
 1
 2
                    MR. ENRIGHT: I appreciate it, Your
 3
    Honor.
 4
                    THE COURT: Just give me one second.
 5
                    MR. ENRIGHT: The page that we were
 6
    just talking about a moment ago was on page 16.
 7
                    THE COURT: Let me just see something.
 8
                    MR. ENRIGHT: I am slightly stunned
 9
    that it wasn't included in our filings, Your Honor.
                                                          Ι
10
    apologize.
11
                    THE COURT: That's all right. Yeah, I
12
    haven't seen this before.
13
                    Donna, could you hand that back to
14
    him, please.
                  Thank you.
15
                    MR. ENRIGHT: Thank you, Your Honor.
                    If you'd like, I can have a copy of
16
17
    this e-mailed to you today, or whatever you'd like.
18
                    THE COURT: That's not necessary.
19
                    MR. ENRIGHT: At any rate, so the
20
    illustrative -- discounted future share price analysis
21
    which we just discussed was included in the same
22
    section of the presentation as the discounted cash
23
    flow analysis and the selected transactions analysis,
24
    et cetera.
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And while it does say that it's illustrative, so does the summary of -- the summary of financial analyses calls them all illustrative, on page 14. So I'm not sure how much that matters, the fact of the word "illustrative" in this context.

The point is that they looked at the future EPS of the company, applied some multiples

future EPS of the company, applied some multiples assumptions, discounted it back to the present, and came up with an implied value of it. And what this showed was a potential future share price as high as \$356 per share, number one, based on projected 2020 earnings per share of \$10.18 per share.

But none of the discounted back prices rose above \$232 per share. However, if you look just one year further out, at 2021, and you look at the earnings per share that were projected in the supplemental projections here, and you do the same analysis, apply those same multiples and discount it back to the present, that yields values well above the deal price here.

THE COURT: What's the basis for picking that year?

MR. ENRIGHT: What's the basis for picking any particular year?

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THE COURT: Did Centerview do that?
 1
 2
                    MR. ENRIGHT: Excuse me?
 3
                    THE COURT: Did Centerview do that?
 4
                    MR. ENRIGHT: No, they didn't.
 5
                    THE COURT:
                                So in a summary of their
 6
    analysis, why would you be picking a number they
 7
    didn't analyze?
 8
                    MR. ENRIGHT: This is the point that
 9
    I'm trying to make, Your Honor, is that by disclosing
10
    the earnings per share projections as well as the
11
    methodology that was applied here, the stockholders
12
    could look at another year and say, well, okay, that's
13
    just discounting from 2020. The year that you decide
14
    to discount back from is kind of arbitrary. You can
15
    pick any year and decide to say, okay, I'm going to
16
    make that my benchmark year and discount back from
17
    that.
18
                    THE COURT: Why did they pick 2020?
19
    What did the records show?
20
                    MR. ENRIGHT: My understanding is
21
    because it was five years out. Okay? So -- but --
22
                    THE COURT: That's what the Centerview
23
    witness you deposed testified to?
24
                    MR. ENRIGHT: I don't believe -- I
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don't recall if he was specifically asked that
 1
 2
    question.
 3
                    THE COURT: "It's five years out, so
 4
    that's why we picked it"?
 5
                    MR. ENRIGHT: I think the -- my
 6
    understanding -- again, Your Honor, I don't have a
 7
    photographic memory. My understanding is that it was
 8
    because it was five years out.
 9
                    THE COURT: All right.
10
                    MR. ENRIGHT: But the point being that
11
    if you then -- if you just looked at one extra year
12
    out, then the values exceed the 232 per share.
13
    I'm not saying --
14
                    THE COURT: What happens if you go one
15
    year earlier?
16
                    MR. ENRIGHT: Much lower. Because
17
    honestly, the company -- because it's developmental,
18
    it wasn't expected to really start making earnings per
19
    share for a couple years out anyway. Okay?
20
                    So that's that analysis. The other
21
    analysis that we got disclosure of that was completely
22
    undisclosed was the illustrative total company value
23
    DCF sensitivity analysis. Now, the proxy had -- I'm
24
           The recommendation statement had disclosed
    sorry.
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that a DCF had been performed, and then it yielded a range of values, and that range of values is reflected on page 19 of the fairness presentation. And it came out to, in the proxy -- I believe it was 176 to 214, I'd have to go back and look, but it was well below 232 per share.

However, what they didn't tell the stockholders is that Centerview had prepared this sensitivity analysis for what would happen to the present value if certain assumptions were changed. And what that showed was a tremendous amount of additional upside beyond the disclosed range of values for the DCF analysis. If you increase the RMS POS to 85 percent, from 71 percent, it's an additional \$13.40 per share. Increase UC POS to 80 percent, from 62 percent, that's \$24.70 per share of additional value. And then there's another one for 25.65 per share, and then there's another one based on pricing that could have added or subtracted 27.95 per share. And another one based on peak penetration variants that would increase or decrease it by \$34.95 per share.

So there is \$126.65 of potential value that was calculated by Centerview and presented to the board in this presentation that was completely

unreflected in how they described it in the proxy -in the recommendation statement, the DCF analysis.

1 4

THE COURT: Is the bullet point, if you will, of additional information concerning the sensitivities that you obtained by way of a supplemental disclosure, is that a complete statement of all the sensitivities that Centerview performed or just some subset of them?

MR. ENRIGHT: Let me turn to that,

Your Honor. It appears to be -- it appears to be

complete. Yes. Looking at the page here and looking

at those, the description of it here, Your Honor, it

does appear to be complete to me.

THE COURT: All right.

MR. ENRIGHT: Yes, it is. Okay. We think that disclosure of all that additional potential value was plainly material in and of itself, particularly because the DCF was disclosed, the value range of the DCF was disclosed. To disclose that, the implied range of values yielded by the DCF, without disclosing that these sensitivities were calculated and presented to the board as well, is an incomplete picture, a materially incomplete picture, and -
THE COURT: Well, this happens a lot.

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So are you aware of some case that you're going to
 1
 2
    point out to me where the failure to disclose
 3
    sensitivities to a DCF analysis that otherwise was
 4
    fully disclosed was deemed to be material?
 5
                    MR. ENRIGHT: Your Honor, I'm not
 6
    aware --
 7
                    THE COURT: I didn't see it in the
 8
    papers, so I figured you must not know about such a
 9
    case.
10
                    MR. ENRIGHT: I'm not aware of one.
11
                    THE COURT: Yeah.
12
                    MR. ENRIGHT: What I will say is I've
13
    never seen a situation like this before, where you
14
    have a page in the presentation, right after the
15
    DCF -- you have the discounted cash flow laid out
16
    here, and then the very next page has all these
17
    sensitivities for all this additional upside that's
18
    completely undisclosed and unreflected in that range
19
    of potential values.
20
                    Normally when you have a sensitivity
21
    analysis, the range of values yielded by that
22
    sensitivity analysis -- which is usually reflected in
23
    different assumptions of a terminal growth rate or the
24
    discounted rate applied -- usually that full range of
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values is disclosed. This is beyond -- this goes 1 2 beyond that, and then it changes the assumptions and 3 does essentially, essentially, a second DCF. Because 4 it does -- it calculates what the discounted -- what 5 the present value of the future cash flows from the 6 company will be based on all these different 7 assumptions. And that's completely undisclosed. 8 That's a lot of additional value that the stockholders 9 had no idea was being contemplated as being 10 potentially available to them. And so I think this is 11 extremely material. 12 And the difference between this and 13 any other case I've ever seen, Your Honor, is that 14 they didn't throw it out before they made the fairness 15 presentation. You'll see it sometimes in earlier 16 books during the course of a process where they're 17 fine-tuning their assumptions. They'll talk about 18 well, maybe this, maybe that, early on, and have a very wide range of values as they're sort of taking in 19 20 the universe of potential outcomes. But it gets 2.1 narrowed down for the final fairness presentation, and 22 that's what's depicted. 23 Here, this is the -- the page that

immediately follows the DCF analysis in the fairness

presentation. I think that that's -- that's genuinely material, Your Honor. Because it's -- and it's not a couple dollars, Your Honor. It's as much as \$126.95 per share. You're talking about something that could add, you know, something like -- I'd have to do the math, but I think it's something like 70 percent additional value above the low end of the stated implied range of values in the DCF analysis. That's significant, Your Honor. At the very least, I think it's extremely helpful to the stockholders.

Okay. And, Your Honor, you asked for -- you asked for case law on this issue, and I don't know of any that go directly to this sensitivity analysis point, but there's the Weinberger case that we cited in our brief that said, look, if an analysis is performed by the bankers for the purposes of informing the board's assessment of the value of the enterprise, it's material and should be disclosed. And I think that this falls squarely under that.

Next, Your Honor, we have the issue of the other proposals that the board was considering during the process that led up to the merger agreement. Now, the other proposals that they were considering were primarily in the form of

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commercialization partnerships, where another company
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 2
    would pay the company a bunch of money, in terms of an
 3
    up-front payment and milestone payments, for
 4
    essentially the rights to commercialize and then
 5
    market the product for a period of time. And these
 6
    included potential payments as much $2.5 billion.
 7
                    And throughout this, the stockholders
 8
    would be able to maintain ownership of the company.
 9
    They wouldn't be selling the company, they'd just be
10
    selling rights to the product for a period of time.
11
    Now, the stockholders were never told the terms of
12
    these other proposals. They were just told that there
13
    were partnership discussions going on with these other
14
    parties. They were never told the documents --
15
                    THE COURT: Your brief also says that
16
    they were told that they would have yielded lower
17
    value --
18
                    MR. ENRIGHT: Right.
19
                    THE COURT: -- that Celgene's
20
    proposal; right?
2.1
                    MR. ENRIGHT: Right. Yes. But the
22
    actual numbers, never disclosed. I think -- if
23
    somebody's offering you -- because it's not apples to
24
    apples, Your Honor. If it was just another merger
```

proposal, another acquisition proposal, and the value of that acquisition proposal was much lower, perhaps that's not material, because it's apples to apples, and one apple is not as good as two apples, and so they don't necessarily have to tell the world that the value of the other offer was only one apple. They can just tell them it's lower. Here, it's not apples to apples. The shareholders had an opportunity to retain ownership of the company and just sell rights to this for a period of time.

THE COURT: I'm trying to understand this, then. So they disclose an orange that you say you can't compare to their apple. And how does that help anybody?

MR. ENRIGHT: Because -- because if the stockholders were told what the value of these other proposals were, what the payments would be, they could make a decision for themselves. Would I rather keep control of the company and take this \$2.5 billion in payments that would be coming to us, or do I rather sell to the company? Without -- it's sort of like -- it's sort of like -- I don't know if you've ever watched "The Price Is Right," Your Honor, but, you know, there's a showcase showdown, and there are two

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showcases, okay? Wouldn't it be nice if you could
 1
 2
    pick which one you want after having seen them both?
 3
    Now, in "The Price Is Right" you can't.
 4
                    THE COURT: That would take away the
 5
    drama, wouldn't it?
 6
                    MR. ENRIGHT: Right, exactly.
 7
    Exactly. But this isn't a game show, Your Honor.
    This is Delaware law. And --
 8
 9
                    THE COURT: We have no drama here.
10
                    MR. ENRIGHT: Well, I try to keep it
11
    to a minimum. The point being that if you're
12
    asking -- or if you want to talk about "Let's Make A
13
    Deal, " if we want to keep with the game show theme.
14
    The point being, if you know what your two options are
15
    in terms of the actual dollar value, you can make an
16
    informed decision.
                    Without being told what the value of
17
18
    these other proposals were, while also keeping control
19
    of the company, the stockholders really weren't able
20
    to make an informed decision. "Well, gee, you know, I
21
    think I'd rather keep control of the company and be
22
    able to explore other business opportunities for the
23
    company and keep ownership of it and take that
24
    $2.5 billion, rather than sell it." That's an option
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that they should have had an opportunity to make an informed decision on. And because of the supplemental disclosures, they did have that option.

So, Your Honor, this Court, I think rightfully, takes a scrutinizing approach to looking at disclosures to make sure that we're not just inundating stockholders with useless blather. I get that. But these are -- all the points I've raised today I think were things that genuinely would affect the way a reasonable stockholder who was really paying attention would view this transaction.

The additional upside in the DCF analysis, the earnings per share projections, which I suppose maybe I'd have to go back -- as I said, you have to go back and look. Maybe you can just do the math yourself, but the point is every sophisticated stockholder knows how to value an enterprise based on earnings per share. It's one of the first metrics that people look at in trying to value an enterprise. Valuable for that purpose. The discounted future share price analysis, at the very least, helpful to stockholders. The adjustment rates that -- that were -- percentages that were applied, clearly helpful to let stockholders judge for themselves if the risk

that was being assumed in these projections comported
with their sense of the risk to the eventual
commercialization of this product. I think this was a
qenuinely meaningful package of disclosures.

Now, we didn't proceed with a settlement before Your Honor. We terminated the settlement. Frankly, in the wake of the Trulia decision and my discussions with Your Honor when I was before you last at the Keurig motion to expedite hearing, where, at the very end of the hearing, you admonished us "Do not come back into this courtroom with a disclosure settlement," we took that message to heart, and we said we're not going to try the Court's patience. We're going to terminate this, and we're just going to proceed on a mootness basis. Despite the fact that I thought that these were genuinely meaningful, and some of them even plainly material disclosures.

So based on all of that, and I think based at least in part on the fact that there is no release being given here, which I think also is a value to the stockholders, plaintiffs have moved for a -- would move the Court for an award of attorneys' fees and expenses in the amount of \$350,000.

Now, a year ago, I would have had very little consternation about applying for a number well above that in this Court. But, you know, we're trying to feel our way through the new paradigm that the Court has laid out for us to try to follow, and that's what we're trying to do. So we're asking for \$350,000 here, which we think is fair and reasonable under this Court's precedents both before and since Trulia.

The \$350,000 is inclusive of \$25,000 in expenses, which were laid out mostly on experts and things of that nature, court reporters. And the remainder of the \$325,000 represents a blended rate of about \$640 per hour over a course of 510 hours that were expended prior to the disclosures. So I think that that is a modest, and even — or a reasonable and even modest rate compared to this Court's precedents.

I also think it's modest when you consider that the Court awarded a \$325,000 fee in the BTU case recently on the strength more or less of just the cash flow projections, as I understand that transcript.

THE COURT: Well, if I recall correctly, they were cash flows for the back years of the projection that were actually used by the banker.

MR. ENRIGHT: Right. Yes. 1 2 THE COURT: That's what made that 3 significant. 4 MR. ENRIGHT: Understood, Your Honor. 5 THE COURT: Okay. 6 MR. ENRIGHT: So compared to BTU, as 7 you said, as I've laid out, we've got two entire 8 undisclosed banker analyses, one of which showed 9 significant potential value to the company in 10 connection with the DCF analysis that had been 11 completely undisclosed, the risk-adjustment 12 percentages, as well as the basis for those risk 13 adjustments, EPS projections, and the dollar value 14 terms of the other proposals. Comparison to earlier 15 disclosure packages that have been before this Court, 16 I think would, in the past, have justified a fee in the mid to high 4s. But we're only asking for 17 18 \$350,000 today. 19 The defendants, for their part, urge a 20 fee of only \$75,000, which I think, frankly, in light 2.1 of the quality of these disclosures, is out of line 22 with this Court's precedents, and it seems to be -- to 23 stem from the fact that the settlement was terminated. 24

I guess they feel like we haven't kept up our end of

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the bargain, and they're not happy about that.
 1
 2
    that isn't really the standard here, Your Honor, what
 3
    they're happy about or what I'm happy about.
                                                   It's the
 4
    Sugarland factors. And I think under the Sugarland
 5
    factors, there was real value delivered here.
 6
                    I would also note one other thing,
 7
    Your Honor. With regard to the contingency factor
 8
    here, the risk associated with these cases in the past
 9
    year or so for plaintiffs counsel has gone up
10
    considerably. And as a result, I think when we do
11
    achieve real benefits for the stockholders, that
12
    warrants a higher fee than perhaps would otherwise be
13
    the case. Because as our risks have gone up, when we
14
    actually do achieve meaningful benefits, we should be
15
    awarded accordingly, commensurate with that risk.
16
                    So for all those reasons, Your Honor,
17
    I ask that the Court grant the motion. If you have
18
    any questions for me, I'd be happy to answer them.
19
    Otherwise, I'll just reserve for a brief reply.
20
                    THE COURT: That's fine. Thank you.
2.1
                    MR. ENRIGHT: Thank you, Your Honor.
22
                    THE COURT: Mr. Abramczyk.
23
                    MR. ABRAMCZYK: Good afternoon.
                                                      Jon
24
    Abramczyk for defendants. May it please the Court.
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Really, just a few comments, I think, should do it today. The real issue here on a fee app in the mootness context is whether any of these supplemental disclosures remedied a material omission. I know the plaintiffs trip lightly over that here, but it's important.

It's not whether these were helpful, whether they were additive and, a few, whether they were meaningful, as counsel for plaintiffs says. The test -- and this is set out quite plainly in Sauer-Danfoss and cited in our brief -- is did they fix anything material? Did they fix any material omission in the disclosure? It doesn't confer a benefit on the stockholders that would justify a mootness fee if the supplement only satisfies some additional information request or adds something, unless the supplemental disclosures remedy some material omission.

And if you listened carefully to what we've heard today and what you read in your papers, and if you look at the disclosures, it's clear that none of their disclosures here remedied any material omission. And I'm happy to go through each of them, just to track --

THE COURT: I think no need to do that. Why don't you start, for example, Mr. Enright seems particularly exercised, if you will, about the disclosure of the sensitivity analysis.

MR. ABRAMCZYK: Sure.

THE COURT: That's one. And then probably the second to address would be the disclosure of the probabilities that were factored into their risk-adjusted projections, the actual probabilities themselves for the three indications of interest for the drug at issue.

MR. ABRAMCZYK: Sure, Your Honor.

First, the sensitivity on the DCF analysis. As I think some of the colloquy indicated here, sometimes sensitivity is done. What's important, however, for the disclosures, and what was done here, is that the DCF analysis itself was fully disclosed in the original 14D-9. The additive part in the supplement is the sensitivity around the -- certain inputs to the DCF, as they're described in the supplement, that really talked about changing the probabilities of success for each of the different applications of the particular star drug they had here, the leading candidate that might get to market.

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It is interesting, they bring up for
 1
 2
    the first time in the reply brief about just why these
 3
    sensitivities should be important. And I looked,
 4
    before coming over here, as to just what in the
 5
    deposition -- how did they cover this. And it looks
 6
    to me that it's all about, charitably speaking, maybe
 7
    one page of the deposition, but most focused on seven
    lines of the deposition. Somebody at the deposition
 8
 9
    on the plaintiffs' side asked -- this is at page 93,
10
    line 17:
11
                    "On the next page, page 20, there's
12
    the DCF sensitivity analysis. I think we discussed
13
    this a little bit when we looked at the prior
14
    presentation, but again, is there any significance to
15
    the numbers they chose to increase the percentage of
16
    probability to?
17
                    "Answer: No.
18
                    "Question: For instance, from 71 to
19
    85?
20
                    "Answer: Again, my recollection is
    just looking at the best-case scenario."
21
22
                    There wasn't really a probing
23
    discussion of these sensitivities. But for good
24
             These are just reflections of changing these
    reason.
```

probabilities in a way that really was not material to any stockholders' decision, because management's best estimate of what the drug was going to do were included in the DCF that was disclosed. And of course it's true that if you change the assumptions in the DCF model, you can directionally change them to increase value.

What the plaintiffs' counsel omitted to tell the Court earlier, or simply aggregated all the changes, was that, individually, if you toggle just a few of the sensitivity items around percentage of success for certain applications of this ozanimod drug, there weren't material changes in the DCF -- maybe \$30 on a \$232 valuation or a valuation that ranged below that. But it was not that this was some increase of 70 percent unless, unless, you took the aggressive assumption of all the sensitivities and added them together and considered that as the best estimate of what the drug would do. That would be the total home run.

Why is that wrong here? Well, it's wrong because, as you look at all of the disclosures in toto, it's quite clear that for a company like this, a development-stage pharmaceutical company, they

are in the business of trying to get a drug to market, and it's a very expensive business. This is a company that had never, ever, made any money. It had never even gotten a revenue stream from any drug that it was marketing. It hadn't taken anything to market.

So you cannot assume -- and this applies to some of the other supplemental disclosures that we'll talk about in a minute -- you can't assume that this is going to be a home-run company and all the applications of the drug are going to sail through the testing, get commercial application, and successfully be marketed. That is not the way it works, and that's not the way it's presented.

And again, in toto, the disclosures make this quite clear. The disclosures are very clear about the speculative nature of the business and why no stockholder should assume that every one of these trials was going to work out or that the drug would go to market on each of these different applications.

And so the sensitivity around this DCF model is not material, because it's not the DCF that management relied on. And in fact, the assumptions — and certainly to aggregate them only on the upside would be misleading here, and misleading in a very dangerous

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1 | way to the stockholders.
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know.

So that's the DCF, the sensitivity of the DCF.

THE COURT: Do you agree with

Mr. Enright that the bullet of supplemental disclosure

that discloses the sensitivity is all the

sensitivities that were in Centerview's presentation,

or were there others that were not included? If you

MR. ABRAMCZYK: I do. I think the best way to put it is it's complete only as far as it goes. So I think I understand what he meant by that, is when you read the supplemental disclosures, it does address each of the sensitivities as to each of the applications for ozanimod and when they toggled those. Certainly other sensitivity analysis was done as part of the overall banker work, but that was not included in the supplemental disclosure, if that answers your question.

THE COURT: Right. But he was pulling out a book and saying -- I think he was essentially saying all the sensitivities in this book, we got included in the supplemental disclosures.

MR. ABRAMCZYK: No. That's certainly

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not the case.
 1
 2
                    THE COURT: That's what I was
 3
    wondering what you --
 4
                    MR. ABRAMCZYK: Your Honor, the
    disclosure, at least the way I'm framing the response
 5
 6
    to the question, the disclosure in the supplement is
 7
    this paragraph that appears -- I'm getting the page,
    if you'll just bear with me one second -- that
 8
 9
    appears --
10
                    THE COURT: I don't think any of these
11
    pages are numbered, actually.
12
                    MR. ABRAMCZYK: These pages are not
    numbered, but it's in Exhibit C, Your Honor, and it's
13
1 4
    just about three pages from the back.
1.5
                    THE COURT: Yeah. I've got it.
16
                    MR. ABRAMCZYK: The sensitivity of the
17
    sum-of-the-parts DCF analysis.
18
                    THE COURT: Right.
19
                    MR. ABRAMCZYK: And then it goes into
20
    how -- if you change the probability of success here.
2.1
                    THE COURT: Right. You're telling me
22
    the book, the bankers' book, had other sensitivities
23
    that weren't included in the supplemental disclosure?
24
                    MR. ENRIGHT: Your Honor, would you
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- 1 like me to hand this up so you can look at them side
 2 by side?
- THE COURT: Well, I'm asking
- 4 Mr. Abramczyk's position on it. You told me yours.
- 5 MR. ENRIGHT: I just figured you'd
- 6 | rather look at them -- I'm sorry.
- 7 MR. ABRAMCZYK: The short answer is
- 8 | there is sensitivity analysis, but not around this
- 9 disclosure.
- THE COURT: Okay.
- MR. ABRAMCZYK: Anyway, so on the
- 12 | sensitivity DCF analysis, Your Honor, that's our
- 13 | response to Mr. Enright's points.
- Now, turning to what appears to be the
- 15 other favorite here this afternoon, which is the
- 16 | non-risk-adjusted forecast. This, I must say, seems
- 17 | like more than a small stretch to explain why giving
- 18 | stockholders non-risk-adjusted forecasts would be
- 19 | meaningful here and, more to the point, would actually
- 20 | satisfy material omission here.
- They simply don't, and here's why.
- 22 | First of all, as the Court has already pointed out,
- 23 | Centerview, the banker, probably used the
- 24 risk-adjusted forecast in its analysis. Those were,

without dispute, fully disclosed to the stockholders, and that's really what matters. It is not the case that some sophisticated holder here objected to the disclosure because they were sharpening their pencil coming up with different risk assessments.

No institutional stockholder complained here about the quality of the disclosures or the necessity for any supplement. And it strains credulity to believe that some stockholder is going to be assessing here, in a way that's, frankly, helpful to the stockholder, his or her own assessment. And if they do, they were free to either not tender, and demand appraisal -- which no one did -- or make some other assessment of this price. But the critical disclosure was made here. That is, the risk-adjusted revenue projections were in the original schedule 14D.

Again, a lot of this -- and the importance of this around the risk-adjusted revenue projection focuses on the speculative nature of the business and why the industry standard is to present the numbers this way. Because everybody needs to know how, on a relative basis, the products may or may not do. It's not just left to some investor to determine what the probabilities are, because they're so

Ιt

1 different and so fact-specific.

2 So what was disclosed was the critical 3 information. And this is not like some of the cases 4 they mentioned both here at argument today or the 5 Plato case that's in the papers, in which financial 6 projections weren't disclosed at all. That's not the 7 case here. The right projections were disclosed. 8 Management's best estimates are the risk-adjusted 9 projections, not the non-risk-adjusted projections. 10 And the disclosures make it quite clear in the 14D-9 11 that neither Centerview nor the board relied on 12 non-risk-adjusted forecasts. 13 THE COURT: So let me ask you this 14 question, then. Well, first of all, let me verify 15 something. As I understand it, before the 16 supplemental disclosures, a stockholder would not know 17 that baked into the risk-adjusted projections were the 18 assumptions of a 71, 62, and 35 percent probability of 19 obtaining regulatory approval for three indications 20 for this drug; is that right? 2.1 MR. ABRAMCZYK: Correct. The 22 specific -- the specific quantification --23 THE COURT: Right.

MR. ABRAMCZYK: -- was not, no.

24

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was all over the disclosures that this is a very
 1
 2
    speculative decision.
 3
                    THE COURT: Right. Right.
                    MR. ABRAMCZYK: We don't know if the
 4
 5
    applications will work. You know, it's at this stage,
 6
    it's at that stage.
 7
                    THE COURT: Right.
 8
                    MR. ABRAMCZYK: So all of that
 9
    qualitatively was presented, but the numbers were not.
10
                    THE COURT: All right. And I get it's
11
    baked into projections. That's not lost on me. But
12
    here is my question, which is, you debate how much
13
    value, but is there, like, some value to the idea of,
14
    you know, it's one thing to know that some projection
15
    assumed a drug has a 5 percent chance versus a 95
16
    percent chance. I mean, is there something to the
17
    idea of some sense of order of magnitude? Wouldn't
18
    that be somewhat useful?
19
                    MR. ABRAMCZYK: It is useful, and it
20
    is disclosed here, Your Honor.
                                    They --
2.1
                    THE COURT: Well, by virtue of the
22
    supplemental disclosure; right?
23
                    MR. ABRAMCZYK: No.
                                         No.
24
                    THE COURT: That's what I'm getting
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1 | at.

MR. ABRAMCZYK: Importantly, no, Your Honor. The qualitative assessment that you're talking about -- let me put it this way: As to a qualitative assessment of the issue you're talking about, that is disclosed, because the disclosures, including the disclosures incorporated by the D&I and the prior Q's and K's, for example, all talk with a great deal of specificity about what is going on with the development of ozanimod for this company at various stages. And at various stages, there are assessments of, you know, we think it's five years out, we think this is going to happen, we think that's going to happen.

percent, not a 95 percent," but the -- at least as you read the disclosure, it becomes immediately apparent that it would be very difficult for management to get tighter into any sort of meaningful range on those, because there are so many variables around whether the drug gets over the hurdle. So they talk about it in terms of what the stages of development are, and where the drug is in those stages, rather than long-term projections of future success numerically. That's

just not the way it's presented.

So what was done here is what the stockholders -- what was disclosed here is what the stockholders needed to make their assessment as to whether to tender. And I would add that it's important to note that even when the non-risk-adjusted revenue projections were put in, they don't uncover some suspicious adjustment here, or some -- raise anything that's contrary to what Receptos was saying about the development of its drug. In fact, they really confirm that the risk adjustments seem well grounded and adequate, including to the point of talking about where they come from and that this is what the industry does.

So this is, importantly, as the Chief Justice, then the Chancellor, recognized, this is not the kind of disclosure as to this risk-adjusted/non-risk-adjusted point that comes in that was contrary to what was already disclosed. This is consistent with what's already in the total mix, which, after all, is where the test funnels down to. Does it make a difference in the total mix? The non-risk-adjusted revenue forecasts do not change the total mix here.

And just briefly to touch on some of the others, I think the Court has already covered quite well with the plaintiffs' counsel the relevant points on the earnings-per-share analysis.

2.1

THE COURT: Well, do you know, can you just tell me how it works? Is it the same number that's being used in the denominator, I guess, to calculate the EPS?

MR. ABRAMCZYK: I believe it is, Your Honor. But one of the reasons why, and probably the principal reason why the adding information about earnings per share out to 2032, when you're talking about 2015, is that they are so inherently speculative. Number one, on the earnings side, this is a company that never made any money on anything. So in one sense, every projection is more speculative than it would be in a company that has a steady stream of cash flows from earnings.

Secondly, per share -- and plaintiffs' counsel already covered this -- is also something that's at issue in a developmental and pharmaceutical company like this, because what they do is they go out into the capital markets to raise more money. And part of what they do is if they have access, they get

the equity markets, into the equity markets, and they add a lot of shares, including this company. And that's described in detail in the 14D-9 and the prior K's and Q's. And as recently as, I think, November of 2014, they added 4 million shares.

So, you know, you have these very speculative projections about both earnings and the per-share denominator for that calculation, which means any further refinement on that could not be, by definition, satisfying some material omission. It is just too speculative to make a difference here. And what is important, of course, is that the company's best estimate of future performance was already in the 14D-9. And this was not, importantly, additive.

So what's left? I suppose what's left is what I think is probably one of the easiest questions, and that is, what about these lower offers from other bidders? Well, I think there is certainly authority we cited in our brief that you don't, when there is a lower offer from other bidders, lower than the consideration ultimately offered by Celgene, under Ramtron and other cases, you don't find that to satisfy a material omission.

So this idea that "should have said

more about what Party A and Party C were doing on collaborative efforts" really doesn't hit the mark here for the plaintiffs here or create any basis on which they can claim that they created a benefit or deserve a fee. And again, the additional disclosures here just confirmed that the deal price was the best out there for the stockholders. And that's clear under the analysis in the Medicis transcript ruling that we included with our papers.

It is also important to note, I think, that the disclosures around what was done with Party A and Party C are extensive in the original 14D-9, and all that's laid out, including a statement that the company believed that Party A and Party C going away on these collaborative proposals was beneficial, because it allowed the company to pursue a sale of the entire company, which is ultimately what happened here.

We didn't hear anything, and I don't know whether it's worth mentioning, about promise of employment to -- at least I don't think we heard it.

Maybe we did --

THE COURT: There was a vague reference to it.

MR. ABRAMCZYK: Yeah. And fortunately so, Your Honor. There's just no "there" there. We go over this in our papers, and I won't spend time on this this afternoon. There was no promise of employment. They had a supplemental sentence that was from an early indication of interest from us that we said we'd welcome the Receptos employees into the Celgene family, or something like that. And there was very affirmative not only — not only disclosure, but in the deposition testimony that the plaintiffs did not include here, where the chief executive said, "We did not have arrangements going forward." So there's nothing — there's nothing there.

back to, you know, the Court's task today is to evaluate the qualitative importance of the disclosures that were obtained in the supplement. And it's only compensable if the supplemental disclosures remedied a material omission. Here, these disclosures don't rise to the level of filling some and remedying some material omission, and there really is nothing here on which plaintiffs can claim they created a benefit for the stockholders.

I don't think it's really a case that

the Court compares this to what would have happened in other cases. It really is, as the Sauer-Danfoss case describes, an inquiry into the materiality of these disclosures, in the sense of did they satisfy some material omission. And here, when you take them one by one, you can't find a basis on which a benefit was created. And therefore, there really is no entitlement to a fee here. And there's nothing else in the Sugarland factors here that would justify a higher fee.

I heard plaintiffs' counsel saying before he sat down that, well, the cases are now more risky than they were. Well, this was filed before Trulia. And so I'm not sure exactly when the period he was talking about was, but this doesn't appear to involve any more contingency risk than there used to be, given when it was filed. And there was no protracted litigation here.

So again, there is no disclosure here that remedies some material omission here. And simply by making a supplement that remedies some immaterial omission through a supplemental disclosure does not create a benefit for the stockholders and does not provide the basis for a fee award.

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THE COURT: All right. Thank you.
 1
 2
                    Mr. DiCamillo, did you have anything
 3
    you wanted to add?
 4
                    MR. DiCAMILLO: I have nothing to add,
 5
    Your Honor.
                 Thank you.
 6
                    THE COURT: Thank you.
 7
                    Mr. Enright.
 8
                    MR. ENRIGHT: Thank you, Your Honor.
 9
    I will try to be brief. Brevity is not a strength of
10
    mine, I apologize, but I will attempt to do my best.
11
                    Counsel said that the question for
12
    Your Honor today is did the supplemental disclosures
13
    cure a material omission. That's not the standard,
    really. The standard is did they change the total mix
1 4
15
    of information before the stockholders. And I think
16
    on at least a couple of these, they did.
17
                    With regard to the sensitivity
18
    analysis, the first thing I would say, Your Honor, is,
19
    just to try to put a -- you know, nail down the --
20
                    THE COURT: Right.
2.1
                    MR. ENRIGHT: -- the issue. If you
22
    look at the disclosure of the sensitivity analysis in
23
    that bullet point in the supplemental disclosures and
24
    you look at it side by side, at the -- the discussion
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of the sensitivity analysis on page 20 of the fairness
 1
 2
    presentation, each of these that are listed, and the
 3
    impact of them, each of them that are listed here are
 4
    in the proxy -- or are in the supplemental
 5
    disclosures. So to the extent you're asking is what
 6
    is on this page completely disclosed in this bullet
 7
    point in the supplemental disclosures, the answer is
 8
    yes.
 9
                    THE COURT: And that page in the
10
    fairness presentation is the only sensitivity
11
    analysis; is that right?
12
                    MR. ENRIGHT: Yes, Your Honor.
13
    Correct.
              Yes.
                    The only one that was presented to the
14
    board in connection with the DCF analysis. Yes.
15
                    THE COURT: Okay. And is it
16
    correct -- I mean, I would think it probably would be
17
    the case, but you got the discovery -- that there were
18
    a number of other sensitivities that Centerview ran
19
    before that?
20
                    MR. ENRIGHT: I don't know. I don't
21
    know that that was asked, Your Honor. I apologize.
22
    But what we do know is that what was actually
23
    presented to the board in the fairness presentation --
24
                    THE COURT:
                                 Right.
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MR. ENRIGHT: -- was disclosed here.
 1
 2
                    THE COURT: All right.
 3
                    MR. ENRIGHT: Just to set that out.
 4
                    THE COURT: And do you disagree with
 5
    the testimony from the CEO that Mr. Abramczyk read, in
 6
    terms of what he made of that information? I think he
 7
    was quoting from the transcript.
 8
                    MR. ENRIGHT: Yeah. No, I don't
 9
    dispute any of that. The question was, you know, what
10
    was the basis for the likelihood percentages that were
11
    selected there. And I think the answer he basically
12
    gave there was essentially "I don't know," more or
13
           He seemed to say, well, it just seemed like
14
    good numbers to pick. I don't dispute his testimony.
15
    I just -- I think it was vague enough that it wasn't
16
    particularly informative of what actually happened
17
    here.
18
                    What we do know is that the bankers
19
    took the time to conduct this analysis and present it
20
    to the board.
2.1
                    THE COURT: Yeah, but that's not the
22
    standard; right? I mean, part of me wishes people
23
    would just staple the fairness presentation --
24
                    MR. ENRIGHT: Like a 13D filing for
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1
    everything.
 2
                    THE COURT: -- and just end the misery
 3
    of having to go through this -- you know, this torture
    every time. Because you can always find something in
 4
    a bankers' book that's not in the proxy.
 5
 6
                    But that's not the test. The test is
 7
    giving a fair summary of the analysis the banker
 8
    did --
 9
                    MR. ENRIGHT: I agree, Your Honor.
10
                    THE COURT: -- that the board relied
11
    on. Not every piece of minutia that's in a book.
12
                    MR. ENRIGHT: I agree, Your Honor.
13
    The point here, though, is that they prepared an
14
    entire sensitivity analysis. It isn't a line item.
15
    It's not a footnote. It's an entire page that affects
16
    the total -- the value of the DCF range of values
17
    dramatically. And it was -- and it's not like it was
18
    in an appendix, Your Honor. It was presented the next
19
    page after it. It was right there.
20
                    THE COURT: So you got this disclosure
    that says, you know, 71, 62, 35 percent probabilities.
21
22
                    MR. ENRIGHT: Uh-huh.
23
                    THE COURT: Wouldn't I just know by
24
    logic, well, jeez, if I goose up each of those by 20
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percent, this value is going way up? Wouldn't I just
 1
 2.
    know that?
 3
                    MR. ENRIGHT: Sure.
                                          Sure.
 4
                    THE COURT: Okay. And isn't that
 5
    essentially what that sensitivity says?
 6
                    MR. ENRIGHT: What it does is it
 7
    actually -- well, a couple things. Number one, it
 8
    actually quantifies it.
                    THE COURT: Okay.
 9
10
                    MR. ENRIGHT: And number two --
11
                    THE COURT: So I whip out my
12
    calculator and I can quantify it.
13
                    MR. ENRIGHT: And number two, it says
14
    that somebody thought that these were realistic enough
15
    possibilities to be worth quantifying and presenting
16
    to the board. And that's really --
17
                    THE COURT: Not the CEO, apparently,
18
    according to that deposition testimony.
19
                    MR. ENRIGHT: Well, he said he --
20
    well, he also testified that the reason why all of
21
    these analyses were done was to inform the board of
22
    the value of the company. That was at, I want to say,
23
    page 90 of the CEO's deposition.
24
                    THE COURT: Well, at some level,
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2 MR. ENRIGHT: Sure, exactly. Well, 3 and I think that's the case here. 4 THE COURT: Okay. 5 MR. ENRIGHT: The reality is, Your 6 Honor, somebody thought that these potential upsides 7 were realistic enough to be worth doing an analysis on 8 it and presenting it to the board. The mere fact that 9 they did that is of import to the stockholders. 10 Because again, this isn't a line item. It's not an 11 appendix. It's an entire slide right on the heels of 12 the main DCF analysis page. And by indicating -- and

wouldn't that have to be true?

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This isn't a couple bucks. The total potential upside here is gigantic. Talks about billions and billions of dollars. It is certainly, I think, enough to change the total mix of information.

if it was a couple bucks, it would be irrelevant.

And we're not saying that any of this stuff was guaranteed to happen, as Mr. Abramczyk said. All we're saying is that the stockholders, in considering the total range of potential outcomes here, had a right to know what the potential upside was that the bankers were quantifying and presenting to the board. And that's what we got here.

Now, with regard to the risk adjustments, Your Honor, you know, putting aside the unadjusted revenue projections, okay, which I think are certainly helpful, but I think the real point here is that the stockholders were told how they came up with these percentages and then told what the actual percentages were.

So, for example, if T. Rowe Price, you know, Biotech Fund A has a view that this is a really likely drug to be approved and be a primary indication for treating Crohn's Disease, sees that it's being treated here as only 34 percent probable, if they see that and they think, well, gee, we actually think that it's well over 50 percent chance of being approved, knowing that it was discounted that much is of real value to them, and it really changes the total mix of information. I have a hard time understanding how that wouldn't be relevant.

Now, again, we're not saying that you should assume that those un-risk-adjusted revenues are going to come to pass. Not at all. What they do have a right to know is what risk is being assumed here, so that they can -- they can compare that to their own view of the clinical profile of the company. Because

as Mr. Abramczyk said, what companies like Receptos do
in their communications with stockholders and their

10-Qs and Ks and press releases is tell the market in
a very aggressive way what the status is of their
clinical development process, because that's the whole
ball of wax for how a company like this is going to be
valued.

So these stockholders, at least sophisticated stockholders, have a very well-developed view of what the likelihood of approval is. And to the extent that their view differed from the assumptions that the bankers applied, they should know that. And we got that for them.

Honor, with regard to the lower offers, they weren't really lower offers. They were differently structured proposals that weren't to acquire the company. And so all the cases Mr. Abramczyk cited are really distinguishable, because again, it's not an apples to apples, you know, Company A says we'll buy you for \$5 a share, Company B says we'll buy you for \$10 a share. Company B's offer is obviously better. They're both the same kind of transaction. You don't need to know all the details about what Company A did, because

Company B's offer is significantly better, and
therefore, you can just proceed on that without all
the minutia about what Company A did.

Here, because the other proposals were in the form of commercialization partnerships, that is a tremendous difference. And the fact that the stockholders could have received these payments while maintaining control of the company and maintaining control of this drug and maintaining the right to -- at least partial rights to commercialize it in the future, that's all highly important. And they had a right to know what those terms were, to make an informed decision as to if they wanted prize package 1 or prize package 2.

If you have any questions for me, Your Honor, nothing further.

17 THE COURT: No.

2.1

MR. ENRIGHT: I will say, Your Honor, that I do think that this was a genuinely significant total package of information for the stockholders, and we worked hard to get it. We are not giving up a release here. A reasonable and fair fee, I think, should be awarded.

Thank you.

1 THE COURT: Thank you.

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Mr. Abramczyk, I'll give you the last word if you had anything else. I don't know if you did or not.

5 MR. ABRAMCZYK: I have nothing to add, 6 Your Honor.

THE COURT: Thank you, Counsel, for the arguments. I've thought about this a lot in preparing for today, and I had put together some notes. What I heard from the arguments essentially confirms where I was at to begin with, so I'm going to provide you with my ruling at this time.

This ruling addresses the petition of plaintiffs' counsel for an award of attorneys' fees and expenses arising out of several stockholder class actions that were filed in July 2015 challenging Celgene Corporation's then-proposed acquisition of Receptos, Inc. for \$232 per share in cash.

The actions were consolidated on

August 4, and the parties self-expedited the case by
stipulation on August 13th. The very next day, on

August 14, the parties entered a memorandum of
understanding to settle the case solely for
supplemental disclosures. The transaction closed on

the terms prosed on August 27, 2015.

In March 2016, after Trulia was issued, the parties changed course by stipulating to the dismissal of the case with prejudice to the named plaintiffs only and without prejudice to any other putative class members. All that remains is the application of plaintiffs' counsel for an award of attorneys' fees. They seek \$350,000.

Defendants oppose this application, taking the position that none of the supplemental disclosures were material and that plaintiffs' counsel should be awarded no more than \$75,000. I am in much more agreement with the defendants' position, but I will grant an award of \$100,000 in total, for reasons that I will explain.

Today's petition is governed by the mootness fee doctrine. Under Delaware law, plaintiffs are entitled to an award of attorneys' fees in a mooted class or derivative action under the corporate benefit doctrine where they can establish that, one, their suit was meritorious when filed; two, the action producing a benefit to the corporation was taken by the defendants before a judicial resolution was achieved; and, three, the resulting corporate benefit

was causally related to the lawsuit.

1 4

As to the first factor, I am assuming for today's purposes that the action was meritorious when filed, although I note I've had no occasion before today to consider the merits of any of plaintiffs' claims. There was no motion to expedite. There was no motion to dismiss. There was no motion for preliminary injunction that was actually presented for decision.

The third factor, the causal relationship, is not disputed and is plainly satisfied here, since the supplemental disclosures would not have been made except for the plaintiffs' litigation efforts.

What today's motion comes down to, predictably, is whether the litigation produced a benefit to the corporation and, by extension, to its stockholders, which dovetails with the key factor of the Sugarland test; namely, the quality of the benefit conferred.

The benefit here is totally therapeutic, consisting of supplemental disclosures falling into three categories related to, first, the company's financial projections; second, the financial

analysis prepared by Receptos' financial advisor, 1 2 Centerview; and, third, the background of the 3 transaction. None of the supplemental disclosures 4 satisfy the standard of materiality, in my view, which 5 is the reason for my ultimate conclusion that a 6 relatively modest fee award is warranted here. 7 I'll briefly address now each category 8 of the supplemental disclosures. The first category 9 of supplemental disclosures added three pieces of data 10 to a set of projections that was included in the 11 original recommendation statement. Before turning to 12 those, it's important to emphasize that the 13 recommendation statement already contained the 14 complete set of the company's risk-adjusted 15 projections for the period from 2015 to 2032, 16 including the unlevered free cash flows. 17 Significantly, this is the set of projections that 18 Centerview relied on in preparing its sum-of-the-parts 19 DCF analysis for its fairness analysis. The three data points that the 20 21 supplemental disclosures added were, first, a line for 22 revenue in each year of the model assuming no risk 23 adjustments; second, a line to the risk-adjusted

projections translating the projected net income for

24

each year of the model into an earnings-per-share 1 2 figure; and, third, Receptos' management's estimated 3 probability of success in obtaining regulatory 4 approval of ozanimod for three indications of 5 interest. In my opinion, the third data point 6 provided some useful, but not material, information of 7 some value, but the other two data points added 8 nothing of meaningful value.

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Before going through these, let me start with some nomenclature. When I refer to "risk-adjusted projections," what I am referring to is the set of projections into which management's estimated probability of success in obtaining regulatory approval of ozanimod for various indications of interest was built in. These are the projections that matter, because they reflect management's best estimate of what was achievable. Αs such, it's logical that these are the projections that Centerview used in its analysis, and as I already stated, these were the projections that were fully disclosed in the original recommendation statement. With that background, let me turn to the three additional data points. The first data

point is the addition of a revenue line for ozanimod

containing no risk adjustments. This information, in my view, has no real value, because it's information of the "pie-in-the-sky" variety that assumes that everything goes perfectly with ozanimod, which does not reflect the real-world reality of the risks of obtaining regulatory approval.

The second data point is the EPS line. This information appears to be a simple mathematical calculation where the already-disclosed net income is divided each year by a certain outstanding share assumption that remains static. I think it was 33.5 million. I could be wrong about that. That's not terribly relevant, at the end of the day.

The only relevance of the added EPS
line, though, pertains to an illustrative analysis
that Centerview did for informational purposes. As
I'll discuss in a minute, that analysis doesn't have
any meaningful value, in my view, negating the
theoretical importance of the added earnings-per-share
line.

The third data point, which is management's best estimate of the probabilities of regulatory approval for three indications of interest, is the most useful piece of information, in my view,

because it gives stockholders some feel for
management's estimate of the likelihood of approval.
The probabilities were 71, 62, and 35 percent for the
three different indications of interest.

Because these probabilities were already built into the projections, I don't think calling them out separately alters the total mix of information in a significant way. Nevertheless, seeing them has some value, in my opinion, to get some sense of the order of magnitude of management's confidence in obtaining regulatory approval for various indications.

I am now turning to the second category of supplemental disclosures, which concerns the summary of Centerview's analysis. Again, it's important to put things in context. The recommendation statement originally disclosed the three analyses that were the basis of Centerview's recommendation to the board: the selected public company analysis, the selected precedent transaction analysis, and the sum-of-the-parts discounted cash flow analysis. This is the kind of information that is important to satisfy the requirement of Delaware law to provide a fair summary of the basis for a

financial advisor's advice to the board. There is no obligation under Delaware law to disclose every piece of information that a financial advisor conveys to a board, nor would such a standard make any sense.

The second category of supplemental disclosures added two pieces of information that I view as the "tell-me-more" variety that are not material. The first piece of information describes an illustrative discounted future share price analysis.

Notably, plaintiffs, who deposed a representative of Centerview and the CEO of Receptos, provided no evidence that either Centerview or the board relied on this particular analysis.

In my view, this information did not significantly add to the total mix of information and had questionable value because it was a secondary piece of information provided to the board solely for informational purposes and because it merely confirmed the fairness of the transaction price, in any event. The range from that analysis ranged from \$139 to \$195 per share.

The second piece of information discloses some sensitivities associated with changing certain assumptions in the sum-of-the-parts DCF

This information did not significantly 1 analysis. 2 alter the total mix of information, in my view, 3 because it just confirms what should be self-evident, 4 which is if you modify certain assumptions in the projections up or down, the value derived from a DCF 6 based on the projections will change one way or the 7 other.

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Finally, the third category of supplemental disclosures concerned two items pertaining to the background of the transaction. first item concerns the disclosure of certain payments that were part of collaboration proposals from Party A and Party C. The original recommendation statement discussed these proposals, and as plaintiffs admit -this is at page 21 of their brief -- disclosed that they yielded a lower value than the Celgene proposal. Thus, the additional information was confirmatory of the fairness of the Celgene proposal and did not, in my view, alter the total mix of information in a significant way.

Finally, the second item consists of a single sentence stating, and I'm now quoting, but I substitute the word "Celgene" for "parent" -- "In its preliminary indication of interest, [Celgene] also

referenced the importance of welcoming the Company's employees to [Celgene's] organization in the event a transaction were consummated."

2.1

Plaintiffs argue that this sentence was material -- and I'm now quoting again from page 22 of their brief -- "because it revealed for the first time that Receptos management had an expectation throughout the negotiation process that they would be welcomed into lucrative positions with the combined company after a transaction had been consummated."

This is frivolous. The added sentence is a vague statement that was, at most, an expression of good will. Completely missing from the supplemental disclosures is any hard information demonstrating that management had negotiated undisclosed pay packages for themselves or suffered from any genuine conflict of interest.

To be complete, let me mention the other Sugarland factors briefly. There's no question this case was done on a contingent basis, that the plaintiffs' lawyers have experience with this kind of case, and that they expended time and effort. On the other hand, the issues in this case were relatively straightforward. The case settled very early, and the

amount of heavy lifting in the case was actually very modest. But most importantly, it comes down to the issue of the benefit conferred. All these other factors really are secondary to the benefit conferred, which is the primary consideration.

As I stated at the outset, none of these additional pieces of information was material, in my view. And I'll add that a lesson to take away from this application today is that contingent cases are risky. They're meant to be risky. There is no right to cover one's supposed time and expenses just because you sue on a deal, and plaintiffs should not expect to receive a fee in the neighborhood of \$300,000 for supplemental disclosures in a post-Trulia world unless some of the supplemental information is material under the standards of Delaware law. That did not happen here, although some of the supplemental information was of some value, for the reasons I've explained.

Accordingly, I am granting a fee and expense award in a total amount of \$100,000.

I think the order is on the system, and I can enter it that way. Is it, Mr. Long?

MR. LONG: I'm not sure it is, Your

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1
    Honor. If I --
 2
                    THE COURT: Do you have one?
 3
                    MR. LONG: What I'd like to do is
 4
    confer with defendants, present them with a copy, and
 5
    maybe in a day or two we can present Your Honor with
 6
    an agreed form.
 7
                    THE COURT: That's fine. If I see it
    on the system, I'll enter it. If I don't, I'll wait
 8
 9
    to get it from you.
10
                    MR. LONG: Okay.
11
                    THE COURT: All right. Thank you very
12
    much, Counsel.
13
                (Court adjourned at 3:36 p.m.)
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CERTIFICATE

Reporter for the Court of Chancery of the State of Delaware, Registered Diplomate Reporter, Certified Realtime Reporter, and Delaware Notary Public, do hereby certify that the foregoing pages numbered 3 through 77 contain a true and correct transcription of the proceedings as stenographically reported by me at the hearing in the above cause before the Chancellor of the State of Delaware, on the date therein indicated, except for the rulings at pages 66 through 76, which were revised by the Chancellor.

IN WITNESS WHEREOF I have hereunto set my hand at Wilmington, this 27th day of July, 2016.

/s/ Julianne LaBadia

Julianne LaBadia
Official Court Reporter
Registered Diplomate Reporter
Certified Realtime Reporter
Delaware Notary Public