

Founded in 1868,
Pillsbury's 150-year heritage
includes advising generations
of global families and
corporations in connection
with the many of the
hallmarks of their success.

# 700 Lawyers. 19 Global Offices.

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### **Purchase and Sale**

Members of the Pillsbury team have negotiated the purchase of all classes of new business aircraft from all major manufacturers on behalf of some of the wealthiest individuals and most successful corporations in the world. In addition, we have stewarded countless buyers and sellers through the secondary trading market. While nothing is overlooked, our ample payload of experience equips our lawyers with unsurpassed commercial awareness that can add actual economic value for our clients at seemingly supersonic speed. We are also known for our forward-thinking approach in optimizing ownership and operational structures, including multiple configurations that our own lawyers have designed working alongside client tax and accounting advisors.



# Flight Support

Pillsbury lawyers are known for their ability to collaborate effectively across legal disciplines, making multifunctional business aviation "flight support" possible. Whether it is operation, management, regulatory, insurance, tax or employment-related, we have a deep understanding of aviation and provide impeccable service that meets the meticulous expectations of our business aviation clients, whatever they may be.

Pillsbury's aviation and private wealth-related practices are consistently listed on the pinnacle of their respective legal rankings. Pillsbury lawyers have successfully piloted hundreds of business aviation-related transactions, regulatory and enforcement matters around the world on behalf of ultra high-net worth individuals, financial institutions, investors, and Fortune 500 and other corporations.

Pillsbury's business aviation clients know that our user-friendly service and superior performance are luxuries they can afford, and necessities they cannot afford to substitute.



#### **Finance**

Pillsbury lawyers maintain a 50,000-foot view of the business aviation finance market and are current on all types of business aviation finance products and structures. Members of our team are well known in the market for deploying their own intellectual capital in helping to engineer the state of the art in this regard. Whatever side we represent, we lead the class in understanding the unique dynamics between, and interests of, the parties involved. We power the efficient execution of business aviation finance transactions in order to get all parties to their intended destination, and we push the throttle in order to maximize deal velocity wherever possible.



## **Disputes and Enforcement**

In tandem with our significant work executing and delivering business aviation finance transactions, members of our team are also known as a long-range-capable force to be reckoned with when it comes to the prosecution and defense of related enforcement actions, including tax audits and controversies. The jurisdictional and other situational awareness of our lawyers can often enable desired results to be achieved swiftly and discreetly.

## Tax

Pillsbury lawyers are well-versed in the complex federal tax rules and regulations facing aircraft owners. Our team members have experience in structuring aircraft acquisitions, preparing aircraft governance policies tailored to our clients' specific tax needs, and creating and maintaining aviation logs that satisfy the heighted aviation recordkeeping requirements. Pillsbury lawyers are also experienced in defending aviation deductions and aviation-related issues. We work hard to ensure that our clients are placed in the best position possible in the event of a tax audit and keep their previously taken deductions.





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