

Renewable Energy Practice

Renewable energy is projected to account for more than half of the world's power generation post-2035.* Industry participants need a leading law firm that understands both their unique business and industry, including the dynamic opportunities and challenges present in a globally competitive environment. Pillsbury is that firm. We take a holistic, forward-thinking approach to serving the renewable energy industry—from understanding supply and demand of global markets, to pricing and policy, to environmental factors and evolving technologies, among others. We put the needs, objectives and goals of our clients at the center of our premier international service delivery platform.

More than half of our work is cross-border in nature. Our battle-tested services enable us to provide market-leading commercial insights to our clients in the renewable energy industry. We are known for our strategic involvement in premier large-scale biofuel, solar, wind, hydroelectric, energy storage and geothermal projects and financings. Our scope of focus and experience spans the full range of services in corporate, finance, environmental, intellectual property, regulatory, real estate and development, restructuring and insolvency, tax (including tax equity) and commercial law challenges affecting the industry. We represent sponsors and developers, financial institutions and investors, utilities, governments, startups and technology companies, and multinational integrated oil and gas companies on global projects.



Sector Experience

Wind: Advised clients in acquisitions and dispositions, development, financing, and securitization of wind projects, including offshore wind projects.

Solar: Advised numerous solar companies on all aspects of financing, construction and development, acquisitions, and sales. We also advised and guided one of the world's largest solar energy company's launch into a new global market.

Energy Storage: Advised on matters involving technologies ranging from lithium-ion batteries to pumped hydro to flywheels. We represent energy storage clients in tax equity and financing transactions.

Geothermal: Advised energy companies, geothermal facilities, developers and industrial companies on acquisitions, EPC, lease and PPP arrangements, equity investments, and financings.

Biomass & Biofuel: Advised developers, trading houses and various energy clients on financing, tax equity, sales and breach-of-contract claims.

Hydropower: Advised state power authorities, lenders, borrowers, developers and energy clients with secured financing, loans and regulatory. We also defend hydropower licenses against third-party challenges.

*McKinsey & Company Global Energy Perspective 2019

125+ Multidisciplinary Lawyers, Including:

- Co-author of the seventh edition of *Energy 2019: USA, Global Legal Insights*
- Board Member of American Council on Renewable Energy (ACORE)
- Chairman of E4 Carolinas
- Member of Environmental Law Institute
- Leading Lawyers in the 2019 *IFLR1000 Guide* (Energy)
- Recognized Practitioners in 2018 *Legal 500 U.S.* (Energy)
- Economist and energy market analyst
- Board Member of the Energy Lawyers Network
- Former Associate General Counsel at Tesla, Inc.
- BTI “Client Service All-Stars”
- Recognized in *Euromoney Expert’s Guide to the World’s Leading Energy and Resource Lawyers*
- Member of *Law360’s* Environmental Editorial Advisory Board
- Most Influential Lawyers in the Global Wind Energy Sector as selected and ranked in *A Word about Wind*



Trend Spotting

Solar Financing – Technology costs continue to fall allowing new non-utility and corporate entrants into the solar market. Financiers are becoming more comfortable with solar as an asset, and oil and gas companies are exploring solar, as well. Our lawyers are experienced in advising on innovative funding, joint ventures, and tax credit programs to facilitate complex solar projects.

Energy Storage – Increasingly viable storage capacity continues to enter the market. The cost of batteries continues to decline, and Bloomberg predicts this will set off a boom in the installation of energy storage systems around the world. We have been at the forefront of this area, cross-referring deals with clients on lithium-ion and pumped storage technologies, co-hosting energy storage events, and authoring thought leadership on key trends and developments.

Offshore Wind – Over the last several years, large-scale deployment of offshore wind has emerged as a significant resource, and development is progressing rapidly. We regularly publish thought leadership on offshore wind and have been featured in *Global Legal Insights* and *Bloomberg Environment* among others.

Energy Industry Firm Recognition & Awards

- Winner of more than a dozen “Deal of the Year” Awards (Energy and Project Finance)
- Recognized in *The Legal 500 US 2019* (Energy: Renewable/Alternative Power)
- Recognized in *The Legal 500 Asia-Pacific 2020* (Projects & Energy)
- Nominated for the 2018 *The American Lawyer* “Global M&A Deal of the Year Award” (Energy)
- Recipient of the *Financial Times* 2019 “Most Innovative Law Firms” for work on a high-profile Energy matter
- Ranked 15th in *Latinvex’s* “Latin America’s Top Law Firms” in Energy in 2018
- Ranked 4th in *Bloomberg’s* 2018 Capital Markets league tables for U.S. Bonds in the Utility Sector by volume in the first half of 2018
- Recognized in *Thomson Reuters* 2018 Year-End Capital Markets League Tables
- Ranked in *Chambers Global 2019* (Energy: Nuclear; Projects & Energy)
- Ranked in *Chambers USA 2019* (Energy: Nuclear)
- Ranked in *Chambers Asia-Pacific 2020* (Projects & Energy)

A Global Perspective



A **unique understanding** of the renewable energy industry



Advised clients in **75+ countries** on six continents around the globe



100+ renewable energy transactions



More than **50%** of our work is cross-border



100+ power generation and transmission projects in the U.S. and internationally

ATTORNEY ADVERTISING. Results depend on a number of factors unique to each matter. Prior results do not guarantee a similar outcome.

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